

Message Text

CONFIDENTIAL

PAGE 01 DACCA 00951 062144Z

64

ACTION NEA-10

INFO OCT-01 ISO-00 PM-04 ACDA-05 MC-02 EB-07 OMB-01 TRSE-00

COME-00 NSC-05 SP-02 SS-15 L-03 CIAE-00 INR-07

NSAE-00 IGA-02 AID-05 DODE-00 PA-01 USIA-06 PRS-01

/077 W

----- 032892

R 241025Z FEB 76

FM AMEMBASSY DACCA

TO SECSTATE WASHDC 9788

INFO AMEMBASSY NEW DELHI

C O N F I D E N T I A L DACCA 0951

EO 11652: GDS

TAGS: MASS, PFOR, BG, IN, US

SUBJ: CHINOOK SALES TO BANGLADESH

REF: STATE 33176

1. BOEING VERTOL REPRESENTATIVE HUNTER REES CALLED AT EMBASSY ON FEBRUARY 24 TO LEAVE WITH POLITICAL COUNSELOR COPY OF "FIRM PRICED PROPOSAL" FOR FOUR (4) CH-47C CHINOOK HELICOPTERS WHICH HE (REES HAS JUST DELIVERED TO BANGLADESH AIR FORCE CHIEF, AIR VICE MARSHALL M.G. TAWAB. PROPOSAL PREDICTED ON DELIVERY OF FIRST CHINOOK APPROVAL 12 MONTHS OF OFFER'S ACCEPTANCE, ASSUMING USG APPROVAL TO DIVERT HELICOPTER ON ORDER FOR US ARMY TO THIS TRANSACTION; REMAINING THREE WOULD BE DELIVERED IN 1978. TOTAL PRICE FOR PACKAGE, WHICH INCLUDES SPARES, GROUND SUPPORT EQUIPMENT, AND TRAINING FOR BOTH PILOTS AND MAINTENANCE CREWS IS \$23,725,000.

2. REES SAID THAT HE DELIVERED PROPOSAL DIRECTLY TO TAWAB, AND THAT ONLY OTHER PERSON PRESENT AT MEETING WAS TAWAB'S DEPUTY, AIR COMMODORE M. K. BASHAR. BOEING REPRESENTATIVE SAID THAT THERE MEASURE OF CONCERN OVER
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 DACCA 00951 062144Z

TIME REQUIRED FOR DELIVERY (TAWAB ASKZF REES WHETHER

OR NOT OLDER CHINOOKS WHICH MIGHT BE SURPLUS TO US
NEEDS WERE AVAILABLE; REES COUCK OFFER NO ANSWER).
HOWEVER, MAIN PROBLEM WAS FINANCING. REES TOLD TAWAB
THAT BOEING HAD CANVASSED FINANCIAL INSTITUTIONS IN

SEARCH FOR ONE WHICH MIGHT OFFER BANGLADESH CREDIT,
BUT THERE WERE NO RPT NO TAKERS. TAWAB ASKED HOW LONG
OFFER CONTAINED IN PROPOSAL WOULD REMAIN OPEN, AND REES SAID THAT
BOEING WOULD HAVE TO HAVE BAF RESPONSE BY MAY. (THIS IS AS
LONG AS ARMY AVIATION SYSTEM COMMAND IN ST. LOUIS -- WHOM
BOEING HAD CONTACTED TO SEE IF EARLY (I.E., ONE YEAR)
DELIVERY POSSIBLE -- SAID IT COULD AGREE TO DIVERTING
ONE CHINOOK TO BANGLHEDESH.) TAWAB BRIGHTENED AT THIS,
LEAVING REES WITH IMPRESSION THAT BANGLADESH THOUGHT
THEY HAD TIME TO SEARCH FOR FUNDS ON THEIR OWN. TAWAB
ADDED, HOWEVER, THAT HE PERSONNALLY PLANNED TO RAISE
QUESTION OF CREDIT WITH AMBASSADOR BOSTER WHEN THEY
MEET SOCIALLY ON FEBRUARY 27.

3. COPY OF "FIRM PROPOSAL" BEING POUCHED TO NEA/PAB.
BOSTER

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: HELICOPTERS, AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 24 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: saccheem
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976DACCA00951
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D760086-0864
From: DACCA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760221/aaaaarlg.tel
Line Count: 82
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 76 STATE 33176
Review Action: RELEASED, APPROVED
Review Authority: saccheem
Review Comment: n/a
Review Content Flags:
Review Date: 08 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08 JUN 2004 by GarlanWA>; APPROVED <30 SEP 2004 by saccheem>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CHINOOK SALES TO BANGLADESH
TAGS: MASS, PFOR, BG, IN, US, BOEING
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006